ORIG: D. [illegible]
UNIT: [illegible]
EXT: 6153
DATE: 21 NOV. 63

SECRET

FILE IN CS FILE NO. 200-124-47

TO: MULTI - ADDRESSEE CABLE SEE BELOW

22 Nov 63 21 58z

FROM: DIRECTOR

CONF: SAS 8

SAS CEN

ROUTINE

INFO: DCI, D/DCI, DDP, ADDP, CI, CI/OPS, CI/OA, FI, EE 4, WE 4, NE 4, FE 6, WH 7, VR, (POUCH FRAN 9, BONN 5, BRLN 5, [illegible] 5, ATHE 6, ALL OTHER STA'S 3)

CITE DIR 85387

MULTI-ADDRESSEE CABLE

PBRUMEN ZRPRIMA

LOND PARI BRUS HAGU COPE STOC OSLO MADR
ROME

CABLE SEC: (PLS POUCH CABLE TO FOLLOWING:) (WRENCH POUCH)

FRAN FROB BONN HAMB BRLN MUNI VIEN ATHE
BERN GNVA CAIR BEIR TEHE TELA RIOD SAOP
MEXI MRID SAGO MONT BUEN CARA LAPA LIMA
QUIT GUAT SNTO HELS TOKY HONG WAVE BARC
HELS LISB MILA OTTA TRIE

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DATE : 21 NOV. 63

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22 Nov 63 17 03z

SIG CEN

DEFERRED
ROUTINE

TO : CERTAIN STATIONS AND BASES

FROM : DIRECTOR

CONF :

INFO :

TO MULTI-ADDRESSEE CABLE INFO CITE DIR 85087

RERUMEN ZRPRIMA

REF: DIR 22218 *

1. RECENTLY CONCLUDED HQS REVIEW OF ZRPRIMA PROGRAM SHOWS THAT KUBARK EFFORTS HAVE NOT ACHIEVED ANY SIGNIFICANT RESULTS AND CONTINUATION OF PROGRAM AS SUCH NO LONGER WARRANTED. MAIN REASON FOR KUBARK FAILURE IS THAT CUBAN TECHNICIAN RECRUITING PROGRAM HAS BEEN MISERABLE FAILURE WHEN MEASURED AGAINST FIDEL'S ORIGINAL OBJECTIVE OF 2000 TECHS FROM WESTERN EUROPE ALONE. THOUGH OUR FIGURES NOT COMPLETE, WE ESTIMATE PROBABLY LESS THAN FIFTY CANDIDATES HAVE RECEIVED CONTRACT APPROVAL AND WE ABLE CONFIRM ABOUT TEN WHO HAVE ACTUALLY MADE IT TO THE ISLAND. KUBARK SUCCEEDED IN INSERTING ABOUT THIRTY RECRUITED TECHS INTO THE VARIOUS HIRING CHANNELS, BUT SO FAR ONLY TWO HAVE RECEIVED CONTRACT APPROVAL FROM HAVA.

2. CUBAN FAILURE TO RECRUIT IN SIGNIFICANT NUMBERS APPEARS DUE LARGELY TO RELUCTANCE FOREIGN MINISTRY AND FOREIGN SERVICE OFFICERS PURSUE TECH RECRUITING MISSION AGGRESSIVELY, BUREAUCRATIC INCOMPETENCE IN HAVANA, FEAR OF INFILTRATION OF HOSTILE AGENTS

CONT...

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AND PROBABLE LOSS OF INTEREST IN THE PROGRAM ON PART OF CASTRO HIMSELF. THESE FACTORS WHICH EMERGE FROM OUR STUDY OF THE CUBAN PERFORMANCE ACCOUNT FOR LACK OF RESPONSE FROM EMBASSIES TO APPLICATIONS, LONG DELAY IN GETTING WORD BACK FROM HAVANA AND SMALL NUMBER OF TECHS ULTIMATELY HIRED. LONG TIME LAG BETWEEN INITIAL APPLICATION AND ULTIMATE APPROVAL FROM HAVA, WHICH RUNS SIX TO NINE MONTHS, HAS COST CUBANS NUMBER OF TECHS WHO WERE INITIALLY EAGER BUT SUBSEQUENTLY LOST INTEREST OR TOOK OTHER JOBS.

3. IN FACE OF FOREGOING WE DO NOT BELIEVE IT WORTHWHILE TO CONTINUE INTENSIVE SEARCH FOR ZRPRIMA CANDIDATES FOR INSERTION INTO CUBAN HIRING CHANNEL. WISH STRESS STATIONS WITH ACTIVE LEADS SHOULD STAY WITH THEM IN THE HOPE THEY MAY STILL BE HIRED, BUT CEASE EFFORTS TO GENERATE LEADS FROM SCRATCH. ON OTHER HAND, THERE ARE FAIR NUMBER NON BLOC TECHS IN CUBA AND IT LIKELY CUBANS WILL CONTINUE TO HIRE NEEDED TECHS ON LIMITED SELECTIVE BASIS AS THEY DID PRIOR TO ZRPRIMA PROGRAM. STATIONS THEREFORE ARE URGED TO CONTINUE ALERT FOR SUCH OPPORTUNITIES AND TO EXPLOIT THEM IN SAME MANNER AS ALL OTHER OPPORTUNITIES TO PLACE RESIDENT AGENTS IN CUBA.

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IN THIS CONNECTION WE NOTE THAT MOST PBRUMEN[3] OFFICIALS RESPONSIBLE FOR RECRUITING TECHS TEND TO RELY HEAVILY ON LOCAL CP STAMP OF APPROVAL OR OTHER STRONG INDICATION THAT CANDIDATE IS POLITICALLY ACCEPTABLE. LACKING THIS THEY MAY EITHER IGNORE THE APPLICATION OR REJECT IT.

4. RESPONSE OF MOST STATIONS IN IMPLEMENTING ZRPRIMA[1] HAS BEEN MOST GRATIFYING. WE PROVIDED CUBANS WITH GOOD NUMBER HIGHLY QUALIFIED ENGINEERS AND TECHNICIANS WHICH THEY FOR REASONS CITED UNABLE OR UNWILLING TO ACCEPT. KUBARK[2] HAS MADE A RESPECTABLE EFFORT TO EXPLOIT THIS OPPORTUNITY AND FACT THAT WE HAVE NOT ACHIEVED SIGNIFICANT RESULTS IS MERELY REFLECTION CUBAN CONFUSION AND INEPTITUDE WITH RESULTANT FAILURE ACHIEVE THEIR OWN GOALS.

5. DISCONTINUE USE ZRPRIMA[1] SLUG AND FILE 200-120-47.

END OF MESSAGE

C/S COMMENT: *Cable pre-dates CS files. Copy may be seen in CIA reference file.

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SAS/EOB

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C/WE

AC/WE

C/WH

C/WH

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WILLIAM D. O'RYAN
C/WE

[illegible]

DESMOND FITZGERALD
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